

# MCCLELLAN MHC GROUP

MARKETING PACKAGE



**IPA**

INSTITUTIONAL  
PROPERTY  
ADVISORS



**JONATHON MCCLELLAN**  
Executive Managing Director Investments



**CONNOR OUTCALT**  
Senior Managing Director Investments



**MICHAEL DICILLO**  
Senior Managing Director Investments



**TYLER DAUGSTRUP**  
Director Investments



**CONNOR COOK**  
Director Investments



**JACK CROTTY**  
Associate



**JACQUELINE SAWCHIK**  
Marketing Coordinator

MARKETING TEAM

# McClellan MHC Group Resume

*Year End Closing Statistics (Sales Volume | Sites Sold)*

**2025: \$577,076,403 | 7,803 Sites**

**2024: \$589,755,000 | 7,810 Sites**

**2023: \$1,297,664,356 | 16,660 Sites**

**2022: \$1,565,125,648 | 19,016 Sites**

**2021: \$1,156,764,292 | 15,163 Sites**

Jonathon McClellan is an Executive Managing Director at Marcus & Millichap and Senior Director of the National Manufactured Housing Communities Group. He specializes in the sales and marketing of Manufactured Housing Communities nationwide. Connor Outcalt and Michael DiCillo joined the team in 2015 and 2016, where they have been specializing in major MSAs throughout the nation.

Since 2005, the McClellan MHC Group has personally closed on 839 assets totaling \$9,250,176,755. Over the span of the last 15 years, the group has represented Receivers, Servicers, Public and Private REITs, large and small private investment groups, and national lenders.

The McClellan MHC Group has successfully served owners and operators nationwide in the disposition of Manufactured Housing Community investments. The group has established itself as a premier broker in the Manufactured Housing Communities space. With over 78 offices throughout the nation, consisting of 1,300 agents, the team is able to leverage local market knowledge while utilizing a national platform to deliver each investment to a qualified buyer.



SALES VOLUME

**\$9,250,176,755**

TOTAL UNITS SOLD

**149,850**

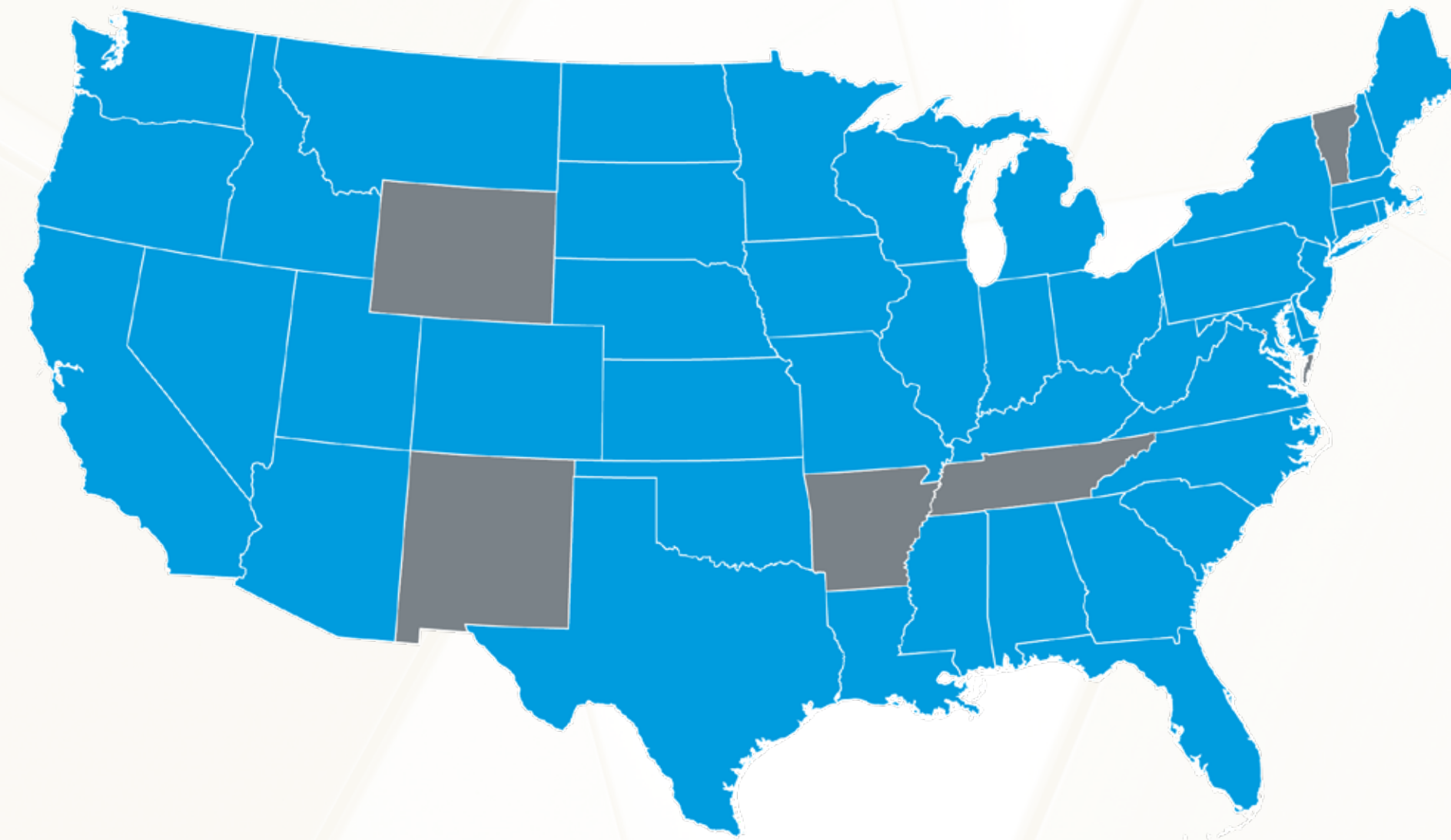
2024 AND 2025 COMBINED SALES VOLUME

**\$1,166,831,403**

# NATIONAL TRANSACTION VOLUME

*The McClellan Manufactured Housing Communities Group has seen continued success over the years.*

MCCLELLAN MANUFACTURED HOUSING COMMUNITIES GROUP



*States highlighted in blue represent states that the McClellan MHC Group has closed in.*

MCCLELLAN MANUFACTURED HOUSING COMMUNITIES GROUP

# Recent Notable Closings



**2 MHC PORTFOLIO**

Sale Date: February 2026  
 Location: Florida  
 Units: 317



**CONFIDENTIAL MHC**

Sale Date: January 2026  
 Location: Washington  
 Units: ~200



**CONFIDENTIAL MHC**

Sale Date: December 2025  
 Location: Georgia  
 Units: 250+



**AGE RESTRICTED MHC**

Sale Date: December 2025  
 Location: Ohio  
 Units: ~325



**CONFIDENTIAL MHC**

Sale Date: September 2024  
 Location: Southern CA  
 Units: 771



**CONFIDENTIAL MHC**

Sale Date: August 2024  
 Location: Maine  
 Units: ~325



**CONFIDENTIAL MHC**

Sale Date: July 2024  
 Location: Idaho  
 Units: 92



**CONFIDENTIAL TEXAS MHC**

Sale Date: July 2024  
 Location: Texas  
 Units: 66



**CONFIDENTIAL MHC**

Sale Date: December 2025  
 Location: Idaho  
 Units: 100



**CONFIDENTIAL MHC**

Sale Date: November 2025  
 Location: Washington  
 Units: 125+



**AGE RESTRICTED MHC**

Sale Date: October 2025  
 Location: Florida  
 Units: ~550



**CONFIDENTIAL FLORIDA MHC**

Sale Date: August 2025  
 Location: Florida  
 Units: 250+



**CONFIDENTIAL FLORIDA MHC**

Sale Date: May 2024  
 Location: Florida  
 Units: 146



**NATIONWIDE PORTFOLIO**

Sale Date: November 2023  
 Location: Nationwide  
 Units: 7,665



**3 MHC PORTFOLIO**

Sale Date: August 2023  
 Location: Maine  
 Units: 681



**CONFIDENTIAL WEST COAST**

Sale Date: July 2023  
 Location: West Coast  
 Units: 100+



**2 MHC PORTFOLIO**

Sale Date: April 2025  
 Location: Florida  
 Units: 285



**TWO CONFIDENTIAL MHC'S**

Sale Date: December 2024  
 Location: Michigan  
 Units: 500+



**CONFIDENTIAL MHC**

Sale Date: December 2024  
 Location: Colorado  
 Units: 375+



**TWO CONFIDENTIAL MHC'S**

Sale Date: November 2024  
 Location: Iowa  
 Units: 588



**LIBERTY ACRES**

Sale Date: July 2023  
 Location: Kansas City MSA  
 Units: 220



**CONFIDENTIAL MHC**

Sale Date: May 2023  
 Location: Arizona  
 Units: ~200



**CONFIDENTIAL MHC**

Sale Date: March 2023  
 Location: Colorado  
 Units: 375+



**CONFIDENTIAL MHC**

Sale Date: January 2023  
 Location: Maryland  
 Units: 100+

# Recent Notable Closings



**CONFIDENTIAL MHC**

Sale Date: December 2022  
Location: USA  
Units: 200+



**CONFIDENTIAL MHC**

Sale Date: October 2022  
Location: Arizona  
Units: 300+



**UPPER MIDWEST PORTFOLIO**

Sale Date: September 2022  
Location: Midwest  
Units: 5,322



**CONFIDENTIAL MHC**

Sale Date: September 2022  
Location: California  
Units: ~80



**CONFIDENTIAL RV RESORT**

Sale Date: June 2022  
Location: California  
Units: 139



**CONFIDENTIAL MHC**

Sale Date: June 2022  
Location: Washington  
Units: 66



**CONFIDENTIAL 4 MHC PORTFOLIO**

Sale Date: April 2022  
Location: Nationwide  
Units: 654



**CONFIDENTIAL MHC**

Sale Date: April 2022  
Location: Minnesota  
Units: ~175



**CONFIDENTIAL MHC**

Sale Date: September 2022  
Location: South Dakota  
Units: 750+



**WINTER HAVEN MHC**

Sale Date: September 2022  
Location: Florida  
Units: 238



**CONFIDENTIAL MHC**

Sale Date: September 2022  
Location: Florida  
Units: 400



**CONFIDENTIAL MHC**

Sale Date: August 2022  
Location: Colorado  
Units: 325+



**CONFIDENTIAL MHC**

Sale Date: February 2022  
Location: Florida  
Units: ~350



**CONFIDENTIAL MHC**

Sale Date: January 2022  
Location: Massachusetts  
Units: ~175



**CONFIDENTIAL MHC**

Sale Date: January 2022  
Location: Colorado  
Units: 325+



**CONFIDENTIAL MHC**

Sale Date: December 2021  
Location: New Jersey  
Units: 450



**CONFIDENTIAL MHC**

Sale Date: July 2022  
Location: Florida  
Units: 225+



**CONFIDENTIAL MHC**

Sale Date: June 2022  
Location: Indiana  
Units: 200+



**CONFIDENTIAL MHC**

Sale Date: June 2022  
Location: Nevada  
Units: ~175



**CONFIDENTIAL MHC**

Sale Date: June 2022  
Location: Arizona  
Units: ~175



**CONFIDENTIAL MHC**

Sale Date: December 2021  
Location: Florida  
Units: 307



**CONFIDENTIAL MHC**

Sale Date: December 2021  
Location: South Carolina  
Units: 210



**CONFIDENTIAL MHC**

Sale Date: November 2021  
Location: New Jersey  
Units: ~300



**CONFIDENTIAL RV RESORT**

Sale Date: October 2021  
Location: Maine  
Units: 125

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## MCCLELLAN MHC GROUP

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